



Retail Ex Works* Prices as of 1st March 2012

| PASSENGER MODELS | Retail | CO ₂ | PASSENGER MODELS | Retail | CO ₂ | PASSENGER MODELS | Retail | CO ₂ |
|---|---------|-----------------|---|---------|-----------------|---|----------|-----------------|
| iQ | | | Auris | | | Prius | | |
| iQ 1.0 VVT-i Strata 2 Seater | €13,920 | 99 | Auris 1.33 VVT-i 3Dr Terra | €18,995 | 135 | Prius 1.8 Hybrid*§ | €29,525 | 89 |
| iQ 1.0 VVT-i Strata | €14,645 | 99 | Auris 1.33 VVT-i 3Dr Aura | €20,580 | 136 | Prius 1.8 Hybrid Luxury** § | €30,795 | 92 |
| iQ 1.0 VVT-i Strata M-D* | €16,045 | 110 | Auris 1.33 VVT-i 3Dr Sport | €21,085 | 135 | <small>*Prius includes reduction of VRT €1,500, Full retail is €31,025</small> | | |
| iQ 1.0 VVT-i Luna | €16,855 | 99 | Auris 1.33 VVT-i 5Dr Terra | €19,905 | 135 | <small>**Prius includes reduction of VRT €1,500, Full retail is €32,295</small> | | |
| iQ 1.0 VVT-i Luna M-D* | €18,250 | 110 | Auris 1.33 VVT-i 5Dr Aura | €21,175 | 135 | <small>§ Effective 12th March 2012</small> | | |
| iQ 1.4 D-4D Sol | €20,750 | 104 | Auris 1.33 VVT-i 5Dr Sport | €21,975 | 136 | RAV4 | | |
| <small>*M-D = Multidrive Transmission</small> | | | Auris 1.33 VVT-i 5Dr Sol | €23,015 | 136 | Rav 4 (4x2) 2.2 D-4D Luna | €32,100 | 156 |
| | | | Auris 1.6 Valvematic 5Dr Sport M-M * | €24,915 | 146 | Rav 4 (4x2) 2.2 D-4D Sol | €34,180 | 156 |
| | | | Auris D-4D (1.4) 3Dr Sport | €22,190 | 128 | RAV4 (4x4) 2.2 D-4D Luna | €34,360 | 159 |
| Aygo | | | Auris D-4D 90 (1.4) 5Dr Terra | €20,670 | 118 | RAV4 (4x4) 2.2 D-4D Sol | €36,445 | 159 |
| Aygo 1.0 VVT-i 3Dr Terra § | €10,330 | 106 | Auris D-4D 90 (1.4) 5Dr Aura | €21,900 | 118 | RAV4 (4x2) 2.0 Valvematic Luna | €32,840 | 174 |
| Aygo 1.0 VVT-i 3Dr Aura § | €11,340 | 106 | Auris D-4D 90 (1.4) 5Dr Sport | €23,075 | 128 | RAV4 (4x2) 2.0 Valvematic Sol | €35,045 | 174 |
| Aygo 1.0 VVT-i 3Dr Strata § | €12,240 | 106 | Auris D-4D 90 (1.4) 5Dr Sport M-M* | €24,095 | 130 | RAV4 (4x4) 2.0 Valvematic Luna | €35,240 | 178 |
| Aygo 1.0 VVT-i 3Dr Strata M-M*§ | €13,205 | 107 | Auris D-4D 90 (1.4) 5Dr Sol | €24,115 | 128 | RAV4 (4x4) 2.0 Valvematic Luna M-D* | €37,700 | 177 |
| Aygo 1.0 VVT-i 3Dr Terra § | €10,590 | 106 | <small>*M-M = Multimode Transmission</small> | | | RAV4 (4x4) 2.0 Valvematic Sol | €37,445 | 178 |
| Aygo 1.0 VVT-i 5Dr Aura § | €11,605 | 106 | Auris Hybrid | | | RAV4 (4x4) 2.0 Valvematic Sol M-D* | €39,915 | 177 |
| Aygo 1.0 VVT-i 5Dr Strata § | €12,500 | 106 | Auris Hybrid* § | €25,750 | 93 | RAV4 (4x4) 2.2 D-CAT Sol Automatic | €40,780 | 186 |
| Aygo 1.0 VVT-i 5Dr Strata M-M* § | €13,470 | 107 | Auris Hybrid** Luxury § | €28,145 | 93 | <small>*M-D = Multidrive Transmission</small> | | |
| <small>*M-M = Multimode Transmission</small> | | | <small>*Auris Hybrid includes reduction of VRT €1,500 Full retail is €27,250</small> | | | Land Cruiser | | |
| <small>§ Effective 12th March 2012</small> | | | <small>**Auris Hybrid includes reduction of VRT €1,500 Full retail is €28,145</small> | | | L/Cruiser D-4D 190 (3.0) SWB GX | €65,575 | 214 |
| | | | <small>§ Effective 12th March 2012</small> | | | L/Cruiser D-4D 190 (3.0) SWB GX Auto | €68,635 | 209 |
| | | | | | | L/Cruiser D-4D 190 (3.0) LWB GX 7-seat Leather A/T | €75,775 | 213 |
| | | | | | | L/Cruiser D-4D 190 (3.0) LWB Premium 7-seat A/T | €87,680 | 213 |
| Yaris | | | Corolla | | | Land Cruiser V8 | | |
| Yaris 1.0 VVT-i 3Dr Terra | €14,995 | 111 | Corolla 1.33 Dual VVT-i Terra Sal | €20,380 | 133 | Land Cruiser V8 | €144,875 | 270 |
| Yaris 1.0 VVT-i 3Dr Luna | €15,660 | 111 | Corolla 1.33 Dual VVT-i Aura Sal | €21,790 | 133 | | | |
| Yaris 1.0 VVT-i 3Dr Sol | €17,805 | 111 | Corolla 1.33 Dual VVT-i Luna Sal | €22,745 | 133 | | | |
| Yaris 1.0 VVT-i 5Dr Terra | €15,585 | 111 | Corolla 1.33 Dual VVT-i Sol Sal | €24,990 | 133 | | | |
| Yaris 1.0 VVT-i 5Dr Luna | €16,205 | 111 | Corolla D-4D 90 (1.4) Terra | €21,545 | 125 | | | |
| Yaris 1.0 VVT-i 5Dr Sol | €18,560 | 111 | Corolla D-4D 90 (1.4) Aura | €22,810 | 125 | | | |
| Yaris 1.33 VVT-i 3Dr Terra | €16,205 | 120 | Corolla D-4D 90 (1.4) Luna | €23,760 | 125 | | | |
| Yaris 1.33 Dual VVT-i 3Dr Luna | €16,815 | 120 | Corolla D-4D 90 (1.4) Sol | €25,995 | 125 | | | |
| Yaris 1.33 Dual VVT-i 3Dr Luna M/D* | €17,930 | 118 | | | | | | |
| Yaris 1.33 Dual VVT-i 3Dr Sol | €18,970 | 120 | Avensis | | | Auris Van | | |
| Yaris 1.33 VVT-i 5Dr Terra | €16,755 | 120 | Avensis 1.6 Valvematic Terra Saloon | €24,995 | 152 | Auris D-4D 90 (1.4) Terra Van | €16,445 | |
| Yaris 1.33 Dual VVT-i 5Dr Luna | €17,365 | 120 | Avensis 1.6 Valvematic Aura Saloon | €25,995 | 152 | Auris D-4D 90 (1.4) Aura Van | €17,480 | |
| Yaris 1.33 Dual VVT-i 5Dr Luna M/D* | €18,480 | 118 | Avensis 1.6 Valvematic Strata Saloon | €27,995 | 152 | Hilux | | |
| Yaris 1.33 Dual VVT-i 5Dr Sol | €19,725 | 120 | Avensis 1.8 Valvematic Luna Saloon M-D* | €34,495 | 153 | Hilux D-4D (2.5) Single Cab DLX | €24,620 | |
| Yaris D-4D 90 (1.4) 5Dr Terra | €17,940 | 104 | Avensis D-4D 125 (2.0) Terra Saloon | €25,495 | 120 | Hilux D-4D (2.5) Double Cab DLX | €31,440 | |
| Yaris D-4D 90 (1.4) 5Dr Luna | €18,550 | 104 | Avensis D-4D 125 (2.0) Aura Saloon | €26,495 | 120 | Hilux D-4D (2.5) Double Cab SR5 | €33,875 | |
| <small>*M/D = MultiDrive Transmission</small> | | | Avensis D-4D 125 (2.0) Strata Saloon | €28,495 | 120 | Hilux D-4D (3.0) Double Cab SR5 | €35,995 | |
| | | | Avensis D-4D 125 (2.0) Luna Saloon | €30,595 | 120 | Hilux D-4D (3.0) Double Cab SR5 Auto | €37,875 | |
| | | | Avensis D-4D 150 (2.2) Luna Saloon | €34,165 | 143 | Hilux D-4D (3.0) Double Cab SR5 Premium | €39,220 | |
| Verso-S | | | Avensis D-4D 150 (2.2) Luna Saloon Auto | €38,165 | 165 | Hilux D-4D (3.0) Double Cab SR5 Premium Auto | €41,045 | |
| Verso-S 1.33 Dual VVT-i Terra | €17,315 | 127 | Avensis D-CAT 150 (2.2) Luna Saloon Auto | €38,165 | 165 | | | |
| Verso-S 1.33 Dual VVT-i Luna § | €20,595 | 127 | Avensis D-4D 125 (2.0) Aura Tourer | €27,595 | 120 | Hiace | | |
| Verso-S 1.33 Dual VVT-i Luna M-D* § | €21,670 | 120 | Avensis D-4D 125 (2.0) Luna Tourer | €31,850 | 120 | Hiace LWB Entry | €18,700 | |
| Verso-S 1.33 Dual VVT-i Sol § | €22,570 | 127 | <small>*M-D = Multidrive Transmission</small> | | | Hiace LWB Extra | €18,985 | |
| Verso-S 1.33 Dual VVT-i Sol M-D* § | €23,550 | 120 | | | | Hiace LWB Extra 117hp | €19,990 | |
| <small>*M-D = Multidrive Transmission</small> | | | Verso | | | Land Cruiser | | |
| <small>§ Effective 12th March 2012</small> | | | Verso 1.6 Valvematic Aura | €29,550 | 158 | L/Cruiser D-4D 190 (3.0) Comm SWB GX | €40,745 | |
| | | | Verso 1.6 Valvematic Luna | €32,095 | 158 | L/Cruiser D-4D 190 (3.0) Comm SWB GX Auto | €42,780 | |
| | | | Verso 1.6 Valvematic Sol | €34,910 | 158 | L/Cruiser D-4D 190 (3.0) Comm LWB GX | €42,765 | |
| | | | Verso 1.8 Valvematic Luna M-D* | €35,600 | 164 | L/Cruiser D-4D 190 (3.0) Comm LWB GX Auto | €44,785 | |
| | | | Verso 1.8 Valvematic Sol M-D* | €38,420 | 164 | | | |
| | | | Verso D-4D 125 (2.0) Aura | €28,170 | 139 | Dyna | | |
| | | | Verso D-4D 125 (2.0) Luna | €30,995 | 139 | Dyna D-4D (3.0) 100 Pickup | €19,510 | |
| | | | Verso D-4D 125 (2.0) Sol | €33,540 | 139 | Dyna D-4D (3.0) 150 SWB Chassis Cab | €20,920 | |
| | | | <small>*M-D = Multidrive Transmission</small> | | | | | |

* Ex works excludes delivery, metallic paint and related charges

| CO ₂ Band* | VRT | Tax |
|-----------------------|-----|--------|
| A 0-120 | 14% | €160 |
| B 121-140 | 16% | €225 |
| C 141-155 | 20% | €330 |
| D 156-170 | 24% | €481 |
| E 171-190 | 28% | €677 |
| F 191-225 | 32% | €1,129 |
| G 225+ | 36% | €2,258 |

*only applicable to passenger vehicles



Option's price list as of 1st March 2012

| PASSENGER MODELS | Retail | PASSENGER MODELS | Retail | COMMERICAL MODELS | Retail |
|---------------------------------|--------|---|--------|---------------------------------|--------|
| iQ | | Avensis | | Auris Van | |
| Metallic Paint | €340 | Metallic Paint | €555 | Metallic Paint | €500 |
| Aygo | | Toyota Touch & Go* | €655 | Vehicle stability control - VSC | €540 |
| Metallic Paint | €395 | <small>*Only available on the Luna and Strata grade</small> | | Hilux | |
| Yaris | | Verso | | Metallic Paint | €515 |
| Metallic Paint | €440 | Metallic Paint | €560 | Hiace | |
| Air Conditioning (Luna only) | €995 | Toyota Touch & Go* | €605 | Metallic Paint | €515 |
| Toyota Touch and Go (Sol only) | €535 | Visibility Pack* | €1,645 | Land Cruiser | |
| | | <small>*Only available on the Sol grade</small> | | Metallic Paint | €755 |
| Verso-S | | Prius | | Metallic Paint | €910 |
| Metallic Paint | €505 | Metallic Paint | €520 | Pearlescent Paint | |
| Pearlescent Paint | €755 | Pearlescent Paint | €820 | Dyna | |
| Urban Cruiser | | Leather Pack* | €4,050 | Metallic Paint | €515 |
| Metallic Paint | €440 | Navigation Pack (incl Leather Pack)* | €6,210 | | |
| Auris | | Solar Pack* | €8,325 | | |
| Metallic Paint | €500 | <small>* only available on luxury grade</small> | | | |
| Auris Hybrid Pearlescent Paint | €705 | RAV4 | | | |
| Vehicle stability control - VSC | €665 | Metallic Paint | €555 | | |
| Corolla | | Pearlescent Paint | €830 | | |
| Metallic Paint | €515 | Luxury Pack* | €3,500 | | |
| | | <small>*only available on the Sol grade.</small> | | | |
| | | Land Cruiser Passenger | | | |
| | | Metallic Paint | €845 | | |
| | | Pearlescent Paint | €1,075 | | |
| | | Leather - SWB models | €2,960 | | |
| | | Land Cruiser V8 | | | |
| | | Metallic Paint | €1,695 | | |